

ABOUT US

WE ARE TRIAL LAWYERS. We are not just litigators. It is difficult to find quality attorneys who cannot only litigate a matter before trial, but who can confidently try cases to a verdict. We can do that because we have tried cases in the past and continue to try cases now, all the time. Our firm is built on a trial focused kind of litigation: while most cases settle, and most litigators make the error of focusing immediately on settlement, we litigate every case as if it were going to trial, which is the step of litigation we enjoy most. This focus allows us to prosecute or defend an action in the best possible way by judging every piece of evidence and every argument by the highest standard: how such evidence or argument will play out at trial. In so doing, we not only obtain good results at trial, but better resolutions before trial.

WE SHARE THE RISK. We are in almost all cases paid based on the results we obtain for clients. We are very rarely paid by the hour. We do not have an incentive to be inefficient. We do not have an incentive to prolong litigation. Our financial incentives are aligned with our clients - through success fee, "reverse contingency fee", and other benchmark based payment methods -- so our clients can trust that we are always doing what is best for them, since, in doing so, we are doing what is best for us.



WE ARE STREETWISE. We have not restricted our practice to the controlled, predictable confines of the federal courts. We can handle our cases, and litigate well on behalf of our clients, in state courts as well. In both criminal and civil cases, we are well versed in the grittier, more intense litigation found in New York, New Jersey, and other state courts, and consider ourselves to be the premier state court litigation law firm in New York. And, our streetwise background enables us to be intuitive investigators, with the knowledge of how fraud happens at all levels.

WE ARE SOPHISTICATED. We do not shy away from the exacting standards of federal courts or any kind of complex, intellectually intense litigation. Our staff attorneys have litigated before federal and state trial courts, and both state appellate and federal courts of appeal, across the Nation.

WE ARE TRIAL LAWYERS AND INVESTIGATORS.

Balestriere Fariello is a trials and investigations law firm. We represent individuals, companies, and institutions in complex civil and criminal matters – in trial and appellate courts, in intense negotiations, during arbitrations, and before grand juries, securities regulators, and government agencies.

We focus on difficult cases, being paid based on the results we obtain and NOT simply for the effort we devote to a case, often after conducting our own thorough investigations into allegations of fraud and misconduct.

Our firm is unique: unlike most firms, we combine a complex and sophisticated litigation background and hard nosed negotiation experience with the willingness and ability to push cases to trial and win at trial.

Balestriere Fariello is located in the Financial District in the heart of New York City. Our location gives us a global reach, while we are still able to handle matters with a local or national focus.



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Prior results do not guarantee a similar outcome.

BALESTRIERE FARIELLO

● STREETWISE

● SOPHISTICATED

● SUPERIOR RESULTS

RISK SHARING LITIGATION



When you're forced to bring a lawsuit, choose sophisticated plaintiffs' attorneys who share the risk.

BALESTRIERE FARIELLO

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LAW FIRM

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RISK SHARING LITIGATION

Unlike most law firms, Balestriere Fariello is willing to share the risk with clients in litigation. We do not get paid simply for effort. We get paid for the value we obtain for our clients.

In our private commercial, financial, and business litigation we are NOT paid by the hour, but instead, work on a blended conditional fee basis. This means we get paid a monthly retainer – but receive most of our fees, if any, based on the result we obtain for our client and credit any monthly fees toward the conditional fee or success premium we earn.

If we represent plaintiffs, we obtain a percentage of the financial recovery. If we represent defendants, we devise a system of bench marks (including a so-called reverse contingency depending on the agreed upon client exposure), only being paid if we meet certain bench marks.

We do not seek to slow down litigation or grind the adversary down, as do most defense firms. We want to push our cases to a speedy and fruitful conclusion.

Because we are paid this way, our financial incentive is aligned with our clients'. We only get paid and win if the client gets paid and wins.

REPRESENTATIVE CASES

Prosecuted class action on behalf of consumers defrauded by massive online auction house.

Represented hedge fund manager in a partnership dispute.

Defended broker against misconduct charges brought by major self regulatory organization.

Prosecuted trademark infringement action on behalf of small business against billion dollar adversary.

Represented major investor in multinational company in intense negotiations and arbitration.

Defended professional services company in partnership dispute involving a former partner of the company.

Received large award from a jury verdict at a federal civil trial involving professionals defrauded in an insurance scam.

Represented professional in business tort action against his former partners.

WHY US?

Put the tenacity and trial competence of a successful plaintiffs' law firm to work for your company. Balestriere Fariello offers companies the potential to initiate litigation without the costs and financial risk involved with using big firms. Companies choose to work with Balestriere Fariello because we are an efficient plaintiff-side law firm who knows how to bring cases to trial and win. Because we are risk-sharing trial attorneys, Balestriere Fariello is an ideal option for a company looking to initiate litigation but also looking to avoid the high fees and high maintenance of working with a large law firm.

We put our skin in the game. At Balestriere Fariello, your success is our success. We do not take cases to get paid for our time. We take cases to win.

We know how to handle big firm adversaries. We have litigated matters in Federal and State courts across the Nation. We have represented clients across the table from top law firms including Sullivan and Cromwell, Skadden Arps, O'Melveny and Myers, Dechert, Cooley Godward, K&L Gates, Bryan Cave, Jones Day, and many others.

Low cost, low maintenance. Not only are our up-front fees low, our expenses are low and simple, as well. We operate as a lean, efficient organization designed to push cases and win.

WHY USE A DEFENSE FIRM TO DO A PLAINTIFFS' FIRM'S JOB?

Not all law firms are built to do the same work. Large law firms are designed to do civil defense work, to wear their adversaries down by dragging out litigation over time and avoiding trial. Balestriere Fariello is designed to force cases to trial and deliver positive results for our clients.



FOR MORE INFORMATION:
WWW.BALESTRIERE.NET

OUR TEAM

ATTORNEYS

John G. Balestriere is a graduate of Monsignor Farrell High School, Columbia College, and the Yale Law School. He is an experienced trial attorney, investigator, and consultant who has built his career handling criminal and civil cases at the trial and appellate levels in state and federal courts throughout the Nation, and conducting a wide variety of investigations.

Geisa Balla graduated from Michigan State University with a B.A. in International Studies and earned a J.D. at New York Law School, where she served on the Board of Directors and represented claimants in unemployment disputes for the Unemployment Action Center. She is currently admitted in New Jersey and has passed the New York bar.

ANALYSTS

SaraAnn Bennett graduated from Columbia College with a B.A. in Political Science with a focus in American Politics.

Jakob W. Deitch graduated from Princeton University with a B.A. in 20th century American history.

Andrew Detty graduated from Yale College with a B.A. in the history of science and medicine, focusing on public health and health policy in 20th century America.

Sarah Goodman received her B.A. from Brown University with a degree in Urban Studies and was a four-year varsity letter winner on the swimming & diving team.

Stefan Savic graduated from Columbia College with a B.A. in Political Science and a concentration in Political Theory.

Laura Sayler received her A.B. from Dartmouth College in Latin American Studies with a concentration in Indigenous Peoples of the Americas.

David W. Williams graduated from Yale College with a B.A. in ancient and medieval history.